

National Black Church Initiative

P.O. Box 65177
Washington DC 20035

[202-744-0184](tel:202-744-0184)

dcpci2002@gmail.com

www.naltblackchurch.com

Contact:

Rev. Anthony Evans

202-744-0184

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For Immediate Release

NBCI Works with Wells Fargo Advisors to Identify Professional Career Opportunities

Focus on Workforce Diversity

Washington DC – The National Black Church Initiative (NBCI) a faith-based coalition of 34,000 churches comprising 15 denominations and 15.7 million African American churchgoers is proud to work with Wells Fargo Advisors to make our congregations' members aware of careers in the financial services industry.

The Rev Anthony Evans, President of NBCI says, “We are excited about this opportunity to help make African Americans in the black church community aware of possible careers with one of the nation’s leading brokerage firms. As is well known, our community has suffered disproportionately in the Great Recession – suffering from large unemployment numbers and lacking in opportunities. We hope to encourage congregation members to explore financial services careers that would enable qualified brothers and sisters to use their talents and abilities to assist others in attaining greater financial success.

The Financial Advisor in Training participates in the training program on a full-time basis. This is a very structured paid training program. The Financial Advisor in Training will be fully trained and supported with the tools and resources to build an individual practice to serve as an advisor to clients, providing sound financial advice and counsel consistent with the client's goals and risk tolerance, and meet organizational revenue targets. Financial Advisors in Training must pass the Series 7 exam, the Series 66 (or combined 63 and 65), complete online training, participate in classroom training, pass Compliance exams on products and suitability, and complete the activity requirements of the program as preparation for becoming a full-time Financial Advisor. After the full-time structured training program has been successfully completed, team members will enter our FA Graduate Program and participate in the incentive compensation plan.

Basic Qualifications

1+ years outside or inside sales or business development experience or 2+ years' work experience in one of the following: entrepreneurial or **U.S. military**. Or BA/BS Degree with 6+ month's business experience in financial services.

Minimum Qualifications:

Strong work ethic and strong drive to succeed; competitive, self-motivated and results-oriented. Demonstrated ability to develop and cultivate relationships. Proven ability to communicate both orally and in writing; proven organizational skills.

Wells Fargo's strong commitment to diversity is one of the top reasons NBCI is so excited about sharing this opportunity with our members. Their commitment to the community coupled with the talent pool that is available in the black church will create a wealth of opportunities for many people still out on the job market, and both organizations are excited to see the results.

Those interested in learning more about the qualifications required to pursue this career opportunity can get in touch with Wells Fargo team member Tony Sofia at anthony.sofia@wellsfargo.com.

About NBCI

The National Black Church Initiative (NBCI) is a coalition of 34,000 churches working to eradicate racial disparities in healthcare, technology, education, housing, and the environment. NBCI's mission is to provide critical wellness information to all of its members, congregants, churches and the public. NBCI offers faith-based, out-of-the box and cutting edge solutions to stubborn economic and social issues. NBCI's programs are governed by credible statistical analysis, science based strategies and techniques, and methods that work. Visit our website at www.naltblackchurch.com.

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